

## INDIAN INSTITUTE OF MANAGEMENT AHMEDABAD

### Post-Graduate Programme in Management (2017-2019 Batch) Admission Procedure for Overseas Indian Candidates

#### NOTE:

Our admission procedure for overseas Indian candidates begins on October 1, 2016. Please arrange to send your applications so that they reach us ONLY ON OR AFTER OCTOBER 1, 2016.

Last date for receiving applications from overseas Indian candidates: December 15, 2016

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An overseas Indian category candidate who applies with a valid GMAT score\* instead of a CAT score should have a total scaled score of at least 700. Indians resident outside India fall under the "Overseas Indian candidates" category. To qualify as an Indian resident abroad, a candidate should be an Indian passport holder who expects to live, work or study outside India for at least 12 months continuously as on December 31, 2016. The next stage of the admission process, i.e., Academic Writing Test (AWT) and Personal Interview (PI), will be held in India. Candidates called for this stage will have to make their own travel arrangements and produce evidence of having qualified for the "Overseas Indian candidates" category.

*\*GMAT taken before December 15, 2014 is not valid*

#### **Post-graduate Programme in Management (PGP)**

The two-year Post-graduate Programme in Management (PGP) is a full-time residential course for graduates from all disciplines wishing to choose a career in management. This Programme was ranked at No.16<sup>th</sup> in the world by the Financial Times Masters in Management category in the year 2014.

#### **Eligibility**

The candidate must hold a bachelor's degree, with at least 50% marks or equivalent CGPA (in case of the candidate belonging to Scheduled Caste (SC)/Scheduled Tribe (ST)/Differently Abled (DA) or Persons with Disabilities (PWD) category, this is relaxed to 45%), of any of the universities incorporated by an act of the central or state legislature in India or other educational institutions established by an act of Parliament or declared to be deemed as a university under section 3 of UGC Act, 1956, or possess an equivalent qualification recognized by the Ministry of HRD, Government of India. The bachelor's degree or equivalent qualification obtained by the candidate must entail a minimum of three years of education after completing higher secondary schooling (10+2) or equivalent. The percentage obtained by the candidate in the bachelor's degree would be based on the practice followed by the institution/university from where the candidate has obtained the degree. In case of the candidate being awarded grades/CGPA instead of marks, the equivalence would be based on the equivalence certified by the institution/university from where they have obtained the bachelor's degree. In case the institution/university does not have any scheme for converting the CGPA into equivalent marks, the equivalence would be established by IIMA by dividing the obtained CGPA by the maximum possible CGPA and multiplying the resultant by 100.

A candidate appearing for the final year bachelor's degree/equivalent qualification examination and those who have completed the degree requirements and are awaiting results can also apply. Such a candidate must produce a certificate from the principal/head of the department/registrar/director of the institution/university certifying that the candidate is currently in the final year/is awaiting final results and has obtained at least 50% marks or equivalent (45% in case of the candidate belonging to SC/ST/PWD category) based on latest available grades/marks. Such a candidate, if selected, will be allowed to join the programme provisionally only if they submit a certificate latest by June 30, 2017 from the principal/head of the department/registrar/director of the institution/university (issued on or before June 30, 2017) stating that they have completed all the requirements (the result may, however, be awaited) for obtaining the bachelor's degree/equivalent qualification on the date of issue of the certificate. Their admission will be confirmed only when the candidate submits the mark-sheet and a certificate of having passed the bachelor's degree/equivalent qualification referred to in the certificate issued by the principal/head of the department/registrar/director of

the institution/university with at least 50% marks (45% in case of the candidate belonging to SC/ST/PWD category). It is mandatory for a final year student, who is provisionally admitted, to submit the mark-sheet and degree certificate of the final year bachelor's degree examination held on or before June 30, 2017 (including supplementaries, if any), to be eligible for admission to the Post Graduate Programme (PGP) batch 2017-19. *The deadline for submission of the mark-sheet and the certificate is December 31, 2017. Non-fulfillment of this condition will automatically result in the cancellation of the provisional admission. IIMA would not allow any candidate to join its PGP in case the candidate is unable to complete all the requirements for a bachelor's degree on or before June 30, 2017.*

IIMA would also not offer admission to any candidate after June 30, 2017.

### Admission/Selection Process

The selection of the candidates for admission to the 2017-19 batch of the PGP at IIMA is a two-step process.

In the first step, candidates are short-listed for Academic Writing Test (AWT) and Personal Interview (PI) from among the candidates who have a valid GMAT score, who have applied to the programme and who satisfy the eligibility criteria for the programme described as below.

### Shortlisting and Selection<sup>1</sup> Criteria for PGP 2017-19 batch

#### 1. Preliminary Screening

Candidates fulfilling the following minimum cut offs in the sectional percentile ranks and total percentile ranks in GMAT will only be considered for all subsequent stages.

**Table 1:** Minimum Cut-offs of GMAT Score Percentile

Verbal (PV)	Quantitative (PQ)	Total (PT)
70	70	80

At different stages of the selection process 'Application Rating' (AR) score of an applicant will be used. An applicant's AR score is the sum of the rating scores 'A', 'B' and 'C' (Tables 2-4) based on their percentage of marks obtained in the 10<sup>th</sup> standard, the 12<sup>th</sup> standard (depending upon the stream, viz., 'Science', 'Commerce' and 'Arts & Humanities') and the bachelor's degree programme (depending upon the discipline) respectively. For different streams/disciplines the equivalent ARs are arrived at by using a (sort of) percentile equivalence of the score distributions using previous year's data. For details of academic disciplines, we refer to Annexure 1.

**Table 2:** Rating Scores for the 10<sup>th</sup> Std. Examination (Rating Score A)

Percent score in 10 <sup>th</sup> Std. Exam	Rating Score A
≤ 55	1
> 55 and ≤ 60	2
> 60 and ≤ 70	3
> 70 and ≤ 80	5
> 80 and ≤ 90	8
> 90	10

<sup>1</sup> IIM Ahmedabad reserves the right to make changes in the Shortlisting and Selection Criteria, if considered necessary at any point.

**Table 3: Rating Scores for the 12<sup>th</sup> Std. Examination (Rating Score B)**

Science Stream		Commerce Stream		Arts Stream	
Percent score in 12th Std. Exam	Rating Score B	Percent score in 12th Std. Exam	Rating Score B	Percent score in 12th Std. Exam	Rating Score B
<= 55	1	<= 50	1	<= 45	1
> 55 and <= 60	2	> 50 and <= 55	2	> 45 and <= 50	2
> 60 and <= 70	3	> 55 and <= 65	3	> 50 and <= 60	3
> 70 and <= 80	5	> 65 and <= 75	5	> 60 and <= 70	5
> 80 and <= 90	8	> 75 and <= 90	8	> 70 and <= 85	8
> 90	10	> 90	10	> 85	10

**Table 4: Rating Scores for the Bachelor's Degree Examination (Rating Score C)**

AC-1		AC-2		AC-3 & AC-5	
Percent score in Bachelor's Degree	Rating Score C	Percent score in Professional courses	Rating Score C	Percent score in Bachelor's Degree	Rating Score C
≤ 55	1	≤ 50	1	≤ 55	1
> 55 and ≤ 60	2	> 50 and ≤ 53	2	> 55 and ≤ 60	2
> 60 and ≤ 62	3	> 53 and ≤ 55	3	> 60 and ≤ 65	3
> 62 and ≤ 65	5	> 55 and ≤ 57	5	> 65 and ≤ 70	5
> 65 and ≤ 70	8	> 57 and ≤ 63	8	> 70 and ≤ 80	8
> 70	10	> 63	10	> 80	10

AC-4 & AC-7	
Percent score in Bachelor's Degree	Rating Score C
≤ 60	1
> 60 and ≤ 65	2
> 65 and ≤ 70	3
> 70 and ≤ 75	5
> 75 and ≤ 85	8
> 85	10

AC-6	
Percent score in Bachelor's Degree	Rating Score C
≤ 50	1
> 50 and v 55	2
> 55 and ≤ 60	3
> 60 and ≤ 65	5
> 65 and ≤ 75	8
>75	10

**Application Rating Score: AR= (A+B+C)**

**Normalised AR score of an applicant is equal to their AR score divided by average of the top 50 AR scores from the applicants' pool, (the applicants' pool in this case being defined as the group of candidates who apply to IIMA for 2017-19.)**

**Notes about the marks obtained:**

1. Percentages of marks of an applicant who is yet to complete the bachelor's degree will be computed based on their available marks.
2. For a candidate having cleared CA/ICWA/CS without having a bachelor's degree, the average of inter and final examinations' percentages of marks obtained would be treated as their available marks.
3. For computing the AR score of an applicant, scores in all subjects that appear in their marks-sheet of 10<sup>th</sup> and 12<sup>th</sup> Std. examinations will be considered irrespective of whether the board considers them for calculating the percentage.
4. For the bachelor's degree, the percentage of marks awarded by the candidate's institution/university will be treated as final. If the institution/university does not award the percentage of marks, it will be calculated on the basis of the marks obtained in all the subjects listed in the marks-sheet.

5. For the bachelor's degree, if the percentage of marks awarded by the candidate's institution/university does not take into account marks obtained in all the subjects as mentioned in the marks-sheet(s) for all the years, the candidates must produce a certificate from the principal/head of the department/registrar/director of the institution/university certifying details of the practice at the institution/university at the time of the interview, if shortlisted for the same.

6. If any board/institution/university awards only letter grades without providing an equivalent percentage of marks on the grade-sheet, the candidate should obtain a certificate from the board/institution/university specifying the equivalent marks which should be used for filling the application form. The original equivalence certificate needs to be submitted at the time of interview, if shortlisted for the same.

7. For candidates having undergone/completed an integrated master's degree or dual degree directly after their 12<sup>th</sup>/HSC, the percentage of marks obtained as per their institute/university norms which is considered as equivalent to bachelor's degree will be considered. For those undergoing (yet to complete) an integrated master's degree or a dual degree directly after their 12<sup>th</sup>/HSC, the percentage of marks, similarly obtained, for the years/semesters completed till the date of application will be considered.

## **2. Shortlisting for Academic Writing Test (AWT) & Personal Interview (PI)**

Taking GMAT percentiles in verbal, quant and total, and AR scores, a merit list will be drawn and shortlisted for AWT & PI using the Composite Score (CS) as follows: composite score 'CS' (see below) subject to their fulfilling criteria C1-C2.

### **Criteria: C1-C2:**

**C1.  $PT \geq 80$ ,  $PQ \geq 70$  and  $PV \geq 70$**

**C2.  $P \geq 80$  (Science), 77 (Commerce), 75 (Arts/Humanities)**

Where **P** is the average of the percentages of marks scored in 10<sup>th</sup> and 12<sup>th</sup> std. exams.

**CS (Composite Score) = 0.3 (Normalized AR score) + 0.7 (Normalized Total GMAT score)**

## **3. Final Selection**

Selection at this stage will strictly be based on the ranks of the candidates computed on the basis of their 'Final Composite Scores' (FCS).

The FCS of a candidate who appears in AWT & PI will be computed as follows:

$$\text{FCS} = 0.50 (\text{Normalised PI Score}) + 0.10 (\text{Normalised AWT Score}) + 0.40 (\text{CS}).$$

**The normalised PI and AWT scores of a candidate are their scores in the respective field divided by the average of the top 1% scores in the same field respectively.**

*The following information is about the admission process followed by IIMA for its PGP subsequent to CAT/GMAT. It is therefore, important for the candidates to read them carefully.*

1. *Performance in CAT/GMAT is an important input in the admission process. Candidates should note that it is important to perform well in each section of the test. In addition to the performance in CAT/GMAT, IIMA uses academic performance of the candidates throughout their academic career up to the bachelor's level for shortlisting for AWT & PI.*

2. *Please note that IIMA shortlists candidates for AWT & PI independent of the other IIMs. Hence it is possible to observe variations in the lists of the candidates shortlisted by different IIMs.*

3. *Shortlisted overseas candidates would be sent AWT & PI call letters by IIMA after the CAT results are published. No communication would be sent to applicants who are not shortlisted for AWT & PI.*

4. *After the AWT & PI round, admission offers are made by IIMA to successful candidates. The ranking and the final selection is based on a diverse set of attributes which includes performance in CAT/GMAT, performance in AWT & PI, academic, co-curricular and extra-curricular achievements, work experience etc.*

5. Disclosure of information about the admission process is driven by concerns which at times conflict with each other. The IIMA would like the admission process to be transparent. At the same time, IIMA would wish to protect the privacy of the individual candidates and confidentiality of the process to prevent abuse. Based on these considerations, the details of the performance of an individual is not made available to any other person. Similarly, the details of the performance of a candidate in AWT & PI, including assessment of attributes mentioned under paragraph 4 above, is not disclosed to anyone to prevent exercise of undue pressure on the panelists participating in the admission/selection process. IIMA exercises its own discretion in disclosing weights assigned to diverse sets of attributes mentioned under paragraph 4 above. To ensure that the perceived lack of transparency does not in any way affect the candidates negatively, adequate care is taken in formation of the interview panels, development of objective criteria for assessment, random allocation of candidates to interview panels and other such measures.

6. Candidates, who appear in AWT & PI will be able to view whether they have been offered admission by IIMA tentatively during the second week of April 2017 by visiting the IIMA website. Admission offer letter would be sent to all successful candidates. Candidates, who are offered admission, need to confirm their acceptance by completing all the required formalities by the first/second week of May 2017. Some candidates may also be placed on the waiting list initially during the second week of April 2017. Offers to candidates on the waiting list would depend upon the number of successful candidates accepting the offer made by IIMA.

**Note:**

In the event of specific guidelines being issued by the Government of India, IIMA reserves the right to, depending on the nature of the guidelines, continue with its AWT & PI as stated above OR use an alternative selection procedure which may include calling for additional information from the shortlisted candidates, a supplementary test or any other suitable process/mechanism. Care will be taken to ensure that candidates are not put to undue inconvenience.

**The exact cut-offs mentioned above are computed based on the previous years' applicant data. It depends on various factors like the applicants' pool, the distribution of CAT/GMAT scores etc. which may change year to year. In view of this fact the Admissions Committee of IIMA reserves the right of changing the cut-offs if deemed desirable in the light of applicant data for 2017-19 batch.**

**Annexure 1**

**Academic Categories for bachelor's degree/integrated master's degree**

<p><b>AC-1</b> (Medicine and Surgery based subjects): MBBS, MD(USA).</p> <p><b>Fields:</b></p> <ol style="list-style-type: none"> <li>1. Medicine and Surgery</li> </ol>
<p><b>AC-2</b> (Selected Professional Degrees):</p> <p><b>Fields:</b></p> <ol style="list-style-type: none"> <li>1. Chartered Accountancy (CA)</li> <li>2. Cost and Works Accountancy (ICWA)</li> <li>3. Company Secretaryship (CS)</li> </ol>
<p><b>AC-3</b> (All Commerce, Economics, Finance and Management Related Degrees): <u>Including</u> BAF, BBA, BBE, BBI, BBM, BBS, BCAF, BCCA, BCOM, BFIA, BFM, BHM, BHMCT, BIBF, BMS (Bachelor of Management studies) and BSBA. Also including <u>any degree</u> in Economics. <u>Excluding</u> candidates with professional degrees as mentioned in AC-2.</p> <p><b>Fields:</b></p> <ol style="list-style-type: none"> <li>1. Commerce/Economics (Accountancy, Auditing, Banking, Business Administration, Business Mathematics, Business Organisation, Economics (all degrees), Economic Development and Planning, Finance, Insurance, Investment Analysis, Public Finance, Secretarial Practices etc.)</li> <li>2. Hotel &amp; Tourism Management/Catering Technology</li> <li>3. Management (Business Administration, Business Management, Business Studies, Management Studies etc.)</li> </ol>

4. Any vocational degree in commerce (BCOM).

**AC-4** (All Computer Applications, IT, Engineering, Technology and Architecture related Areas): Including BARCH, all BE, BIT, BINFTECH, all BS (ENG)/ BSC (ENG) and all BTECH (Excluding Dairy Technology and Fashion Technology only).

**Fields:**

1. Agricultural Engineering
2. Architecture
3. Bioscience & Biotechnology (BE/BS(ENG)/BSC (ENG)/BTECH only.)
4. Computer Applications
5. Engineering/Technology (BE, BS (ENG), BSC (ENG), BTECH in all engineering subjects.) Including Computer Engineering, Computer Science and IT but excluding Dairy Technology and Fashion Technology)
6. Natural Sciences (BE/BS (ENG)/BSC (ENG)/BTECH only)
7. Textile Technology/Engineering

**AC-5** (All Science and Agriculture related Areas, other than Agricultural Engineering, Medicine and Surgery): Including all BS/BSC (excluding Economics, Journalism and all BS(ENG)/BSC(ENG)). Including all degrees in Geological and Mathematical Sciences. Also including BCH, BDS, BFSC, BMATH, BN (Bachelor of Nursing), BPHARMA, BPT, BSTAT, BVSC and Dairy Technology. Excluding any BE/BS(ENG)/BSC(ENG)/BTECH degree in Biosciences and Biotechnology and Natural Sciences.

**Fields:**

1. Actuarial Science
2. Agriculture (*Agronomy, Soil Science, Agricultural Biochemistry, Agricultural Economics, Agricultural Extension, Plant Breeding and Genetics, Plant Pathology, Soil Science etc.*) Excluding Agricultural Engineering
3. Animal Husbandry
4. Biosciences and Biotechnology (*Biology, Biochemistry, Biotechnology, Botany, Entomology, Life Science, Zoology etc.*) Excluding any BE/BS(ENG)/BSC(ENG)/ BTECH degree
5. Dairy Science/Technology
6. Dentistry
7. Fisheries
8. Forestry
9. Food Technology
10. Geography and Geological Sciences (*Geography, Geology and Geophysics*): any bachelor's/integrated master's degree
11. Horticulture
12. Paramedical/Physiotherapy
13. Pharmacology/Pharmacy
14. Veterinary Science/ Animal Husbandry
15. Mathematical Sciences (*Mathematics and Statistics*): any bachelor's/integrated master's degree
16. Natural Sciences (*Chemistry, Physics etc.*). Excluding any BE/BS(ENG)/BSC(ENG)/ BTECH degree
17. Planning
18. Any vocational degree in science (BS/BSC).
19. Science (Others): *Home Science, Nursing and all other branches of Science not explicitly included or excluded elsewhere in this list.*

**AC-6** (All Arts/Humanities Related Degrees, Design, Education, Fashion Technology, Law and Rural Studies): Including any BA (excluding Economics, Geography and Geological Sciences, Mathematics and Statistics), BAA, BAJM, BED, BJ, BJMC, BL, BM (Bachelor of Music), BMus, BMC, BMS (Bachelor of Media Science), BCJ, BDES, BFTECH, BSW and LLB. Also including any degree in Journalism/Media Studies/Mass Communication.

**Fields:**

1. Arts/Humanities (*Archaeology, Education, Fine Arts (Dance, Drama, Film, Music, Painting etc.), History, Journalism, Languages, Library Science, Literature, Mass Communication, Media Studies, Philosophy, Political Science, Psychology, Public Administration, Social Work/Welfare, Sociology, etc.*)
2. Any vocational degree in arts/education/humanities (BA).
3. Law
4. Education (*including Physical Education and Sports*)
5. Rural Studies/Rural Sociology/Rural Cooperatives/Rural Banking
6. Accessories Design/Apparel Production/Design/Fashion Communication/Fashion technology/ Design/ Interior Design/ Knit Wear Design/Leather Design.

**AC-7:** Any other discipline not mentioned in AC-1 to AC-6.

#### **Notes:**

1. Dual bachelor's degree holders will be classified in one of the categories AC-1 to AC-6 based on their field(s) and subjects.
2. Final discretion on the academic category that an academic programme will be classified into rests with the Admissions Committee of IIMA.
3. For candidates having undergone/ completed an integrated master's degree directly after their 12<sup>th</sup>/HSC, their classification into an academic category will be based on their academic discipline in the integrated master's degree programme.
4. For a candidate who has obtained further degrees after their bachelor's degree or their integrated Master's degree, other than those degrees listed in Annexure-1 under AC-1 and AC-2, the discipline(s) of the subsequent degrees will not be taken into consideration in deciding their classification in an academic category.

#### **Important information**

Please note that IIMA will conduct its Academic Writing Tests and Personal Interviews (AWT & PIs) in Ahmedabad, Bangalore, Chandigarh, Chennai, Hyderabad, Kolkata, Mumbai and New Delhi/NCR. Candidates shortlisted for AWT & PI will be intimated by *registered post tentatively by the second week of January 2017*.

Shortlisted overseas candidates would be sent AWT & PI call letters by IIMA after the CAT results are published. No communication would be sent to applicants who are not shortlisted for AWT & PI. No individual regret letters shall be sent to candidates not short-listed for AWT & PI.

#### **Preparatory Programme**

A preparatory programme will be offered in June 2017 to those selected students who in IIMA's opinion need special inputs in mathematics or/and communication in order to facilitate their learning in the first year of the PGP.

#### **Method of Instruction**

The case method is a major instrument of learning at IIMA. Other methods, such as seminars, group exercises, role-plays, lectures and discussions, are also used. Management cases are description of actual management situations based on the experiences or organizations in a wide range of settings. They present facts known to the executives responsible for dealing with the situations presented, and through discussions of these situations, students learn how to solve different kinds of managerial problems. Both Indian and foreign cases are used.

#### **Expenses**

Currently the annual fee for Overseas Indian candidates is US \$25000. The fee includes tuition, course material, and board and lodging. The fees for the 2017-2019 batch will be based on the fees for the 2016-2018 batch, adjusted for inflation. All students are required to have a personal computer and a printer. The Institute can also arrange for buying these locally. The annual fee does not cover personal expenses such as travel, clothes, stationery, and laundry.

## **Profile of Past Students**

Students admitted to the PGP in the past have had scholastic achievements in different disciplines such as arts, commerce, science and professional streams such as medicine, engineering and agriculture. Some of the qualities which characterise past students include high levels of initiative and energy, capacity for hard work, strong task orientation, willingness to learn, and a temperament suitable for teamwork. The PGP classes have had a mix of fresh graduates and persons with work experience. Among the recent PGP students, a significant proportion has had full-time paid work experience of more than six months after their graduation before joining the PGP.

## **Curriculum**

The first year's curriculum is compulsory and covers courses in the areas of accounting and finance, behavioural science, communication, economics, information technology, marketing, personnel management and industrial relations, operations management, law, strategy and quantitative methods. At the end of the first year, a student is required to do internship in an organization for a period of eight to ten weeks. The second year courses provide the students with an opportunity to pursue studies in areas of special interest to them along with a few compulsory courses. These compulsory courses provide global and domestic context in the areas of entrepreneurship, environment and sustainability.

The Institute has an exchange programme with over seventy-eight global institutes all over the world. Every year, more than one third of the batch spends a term at these premier management institutes abroad. Similarly, students from the corresponding institutes study one term at IIMA. The student exchange programme enables IIMA students to appreciate diverse cultures and working environments and develop a more holistic vision. It facilitates free flow of ideas and knowledge among academic institutions, brings an international flavor and perspective in to the classrooms and prepares students to work in foreign countries.

The Institute also has an arrangement for double degree programmes with six European Institutes. A student completing a double degree programme receives the diploma/degree from IIMA as well as from the partner Institute.

## **Diploma**

Graduates of the PGP are awarded the 'Post-graduate Diploma in Management'.

## **Placement**

PGP graduates have been employed in a wide range of companies from the public sector, private sector and multinational corporations. In recent years, recruiters have included Amazon, Accenture Services Pvt. Ltd. Aditya Birla Group, Arthur D Little, A T Kearney, Asian Paints, Axis Bank, Citigroup Global Markets, Credit-Suisse, Bain & Company, Bank of America Merrill Lynch, Barclays Capital, Booz & Company, Bharti Airtel Ltd., Cognizant, Deloitte Consulting, Deutsche Bank, EXL Services Ltd., Feedback Ventures, Goldman Sachs, Google India, Hindustan Unilever, Hinduja Group, HSBC, IBM India, ITC Ltd., Cadbury Kraft, Mahindra & Mahindra, McKinsey & Co, Mindtree Consulting, Microsoft India, Monitor Group, Morgan Stanley, Nestle India Ltd., Nomura International, Oliver-Wyman, PricewaterhouseCoopers, Procter & Gamble, Reliance Industries Ltd., RPG Group, Reserve Bank of India, SuperMax, Standard Chartered Bank, Tata Administrative Services, TATA Steel, The Royal Bank of Scotland Group, The Boston Consulting Group, Wipro, Yes Bank. As of today, about 10000 PGP alumni occupy top managerial positions in industry, within and outside the country.

## **Application Procedure**

Download the Application Form in pdf version or MS-Word version.

Complete the application and post the same with required enclosures to:

Admissions Officer  
Indian Institute of Management  
Vastrapur, Ahmedabad 380 015  
Gujarat, India  
Phone: +91-79-66324634/33/32



Fax: +91-79-66324631(direct) / 26306896 (general)  
Email ID: admission@iima.ac.in

**Application Fee (in US\$):**

A non-refundable application fee of **US\$ 100 or equivalent INR** at the exchange rate prevailing on the day of transfer can be remitted through an electronic/online transfer. The payment slip or online transaction receipt should be attached with the application. While making payment the following details must be indicated:

Applicant's Name: (xyz)  
Purpose: (Overseas Indian application Fee)  
Programme: (PGP)

Details required for fee remittance are given below:

Name of the Account Holder	:	INDIAN INSTITUTE OF MANAGEMENT AHMEDABAD
Account Number	:	<u>Current A/c No. 10307641013</u>
Bank's Name & Address	:	STATE BANK OF INDIA, IIM BRANCH VASTRAPUR AHMEDABAD-380 015, INDIA
Branch Code No	:	2653
Swift No.	:	SBININBB412
MICR Code	:	380002019
IFS CODE	:	SBIN0002653

**Last Date**

The last date for receiving completed applications from overseas Indian candidates at IIMA is: December 15, 2016.